

Edward H. Cormier
CIO Veteran Innovation LLC
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POSITIONS APPLYING FOR:

- Executive level position supporting large Federal and Commercial entities, leveraging my experience in large scale acquisition strategies, requirement, Program, and Business Development.
- Program Director overseeing multi-year large scale IT deployments Conus and O-Conus
- Senior Architect overseeing systems development and deployments for Federal Agencies.
- Enterprise VoIP, network transitions, security implementation and full collaboration integration for Enterprises
- Chief Information Officer
- Veteran Innovation, LLC October 2017-Present
- Chief Information Officer (CIO) of Veteran Innovation, LLC; a company established to leverage the expertise of its members, who are both United States Air Force veterans. Specifically, Veteran Innovation, LLC was established to provide expertise in consulting, program and strategic development, and psychological services within healthcare settings. Veteran Innovation, LLC will also provide a series of Information Technology services including but not limited to IT consulting, Staffing, Project and Program Management, Hardware and Software sales and services, Hardware and Software maintenance agreements and Enterprise License Agreements, Deployment, installation, and O&M support and staffing. Collaboration, Voice over Internet Protocol (VoIP), Contact Center, Internet of Things (IoT) and proposal development & evaluations.

WORK EXPERIENCE SUMMARY:

- Program executive of over 1.3Billion in successful projects for the Federal Government in three different agencies (US Census Bureau, National Weather Service, Internal Revenue Service)
- As the Director of Unified Communications at the Department of Treasury's Internal Revenue Service. I architected the replacement of the IRS world-wide-network with a Cisco Based MPLS network ahead of our aggressive planned schedule, saving the IRS millions of dollars in network and support services as well as implementing additional redundancy.
- Designed and deployed an enterprise VoIP solution for the IRS from requirements development to contractor evaluations and award. Then lead the deployment of a Cisco based VoIP solution to replace over 100,000 endpoints and integrate several other diverse technologies into a comprehensive collaboration solution.
- As the Director of the Telecommunications Operations Center (TOC) I directed the National Weather Service Telecommunications Gateway redesign. This was a challenging recovery program that was significantly over budget and behind schedule. I restructured the program, implemented an Agile process that ultimately resulted in over 5,000,000 lines of code being developed and the program launched on schedule
- As a Senior Manager, I led the U.S Census Bureau's Local Census Office program in 2000, responsible for the opening and automation of 550+ offices in support of the 2000 Decennial Census. This was a cradle to grave project where I developed the functional

requirements, awarded a multi-year \$100Mil project that deployed a Cisco based network supporting all Census based Applications deployed.

SKILLS & KNOWLEDGE

I have personally and directly led three different organizations in successfully completing three major projects with a total value of over \$1.3B. In each instance, I demonstrated executive-level competencies in leading change, leading people, driving results, business acumen, and building coalitions.

- Expert knowledge of the Federal Acquisition process from RFP development to Award and execution
- Expert knowledge of large Federal IT deployments
- Expert knowledge of the Federal Budgetary process
- Expert knowledge in Federal NIST security standards and Agency requirements
- Expert knowledge in Federal Agency needs for networking, data center consolidation, enterprise collaboration needs, cost and resource reductions and realignments
- Ability to deliver complex enterprise IT infrastructures while conducting corporate marketing and business development and delivery

Chief Information Officer

Veteran Innovation, LLC Jan 31, 2018-Present

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Internal Revenue Service 12/2007 – Present.

Director, Unified Communications

Summary: As the Director of Unified Communications I lead 2 major program transitions. The first was the replacement of the entire IRS world-wide-network of over 755 offices to a Cisco network on an AT&T MPLS backbone from a Northrup-Grumman ATM based network. The second was transitioning the TDM voice infrastructure to a Cisco based VoIP on Mega-clusters. I manage a staff of over 100 employees and contractors and an annual budget of over \$100Mil.

- Developed the enterprise Business Requirements which lead to a 150M + Prime contract award in record time. Planned an aggressive 3-4 year 150,000 unit endpoint deployment at over 700 locations nationwide.
- Developed an internal Telecom Expense Management system to reduce telecommunications operating costs by 85% in 3 years. Integrated into the VoIP deployment, WLAN, EFAX, softphone technology. Reduced Opex from \$35Mil to \$8Mil in 5 years.
- The VoIP deployment resulted in a modernized VoIP infrastructure and \$200,000,000 in savings from 2014 to 2020 with a 32 month ROI from inception.

- Managed a budget of over \$50Mil annually with full responsibility for IRS wireless, phone, video, and technology insertion efforts nationwide.
- Developed a Centralized Group to manage the entire VoIP enterprise, reducing required staffing by over 80%. Developed an Enterprise training program for the Centralized group.
- Project Manager for the IRS implementation of a \$1B managed service program with AT&T to modernize Treasury's Wide Area Network Infrastructure. Which resulted in a Cisco based MPLS network that increased redundancy to 99.99% and reduced operational budget by over \$5Mil annually
- Lead the deployment of the HP Network Node Manager and Alarm Point software suite which enabled 7x24 hour staff to identify and correct hundreds of events in nationwide infrastructure, which resulted in saving over 10,000 staff hours in lost productivity to the Business Units.
- Developed an Application Test and Acceptance process that included input from every IRS Business Unit. Validated nearly 40 identified network sensitive applications and formally communicated status of successful testing back to the Business Units. Verified that 100% of critical tax applications would function successfully in the new TNet environment.

National Oceanic & Atmospheric Administration, 02/04 – 12/07.

Director, Telecommunications Operations Center

Summary: Hired to recover the NWS Telecommunication Gateway (NWSTG) program from technical, schedule and budget issues. The NWSTG program serves as a message switching infrastructure to collect large amounts of global hydrometeorological data and disseminate data to NOAA line offices as well as Commercial, National, and International Customers for worldwide distribution. Managed a staff of 100 + employees and contractors, with an annual budget of \$100Mil +.

- Completed NWSTG program that was \$3.5M over budget & 24 months behind schedule when I assumed leadership, then cut by an additional \$1.9M, for a total budget deficit of \$5.4M
- Developed a Hot-Site back for the NWS Telecommunications Gateway
- Transitioned 5,000,000 lines of mainframe code to C+ on IBM's WebSphere solution
- Increased NWS processing capacity of the Telecommunications Gateway by 5X, resulting in superior prediction models.
- Worked with the World Meteorological Society(WMS) in Geneva to develop a new ground based station so 3rd World/developing nations could ingest and distribute weather reports and alerts

Bureau of the Census, Suitland, MD

Senior Manager 1998-2004

Summary: Served in two capacities for the Bureau of the Census' (BOC's) Telecommunications Division, One as the Chief of the Telecommunications Division Enterprise Systems Group, and as the Acting Chief of the Telecommunications Division Network Operations Center (NOC). Managed a staff of over 50 employees and contractors with an annual budget of \$30Mil+

- Lead the design and automation of 12 Decennial Regional Census Centers (RCCs) and automation and opening of 550 Local Census Offices (LCOs) used in support of the Decennial Census - the largest peace-time operation ever coordinated by the Federal government
- Developed the requirements and acquisition strategy from RFP to evaluation and award of a 75Mil+ prime contract to Unisys Corp.

- Lead a staff consisting of private industry (e.g., Cisco, AT&T, IBM, and Dell) that helped integrate a nationwide Census 2000 LCO enterprise system.
- Lead the development of a bureau-wide Microsoft Active Directory Infrastructure. Created a cross-functional team employees and contractors to develop and deploy the infrastructure.
- Lead the re-engineering of the Census Network Operations Center (NOC) infrastructure, which monitored 100% of the Census and Decennial Census infrastructure on a 7x24 hour basis.

EDUCATION:

- M.S. Technical Management, Johns Hopkins University, Whiting School of Engineering Baltimore
- Minor: Technical Project Management & Organizational Leadership
- B.S, Information Systems, University of Maryland Baltimore County

PROFESSOR: Johns Hopkins University, Whiting School of Engineering from 2002 to Present

I specialize in creating high performance project teams to tackle complex IT programs impacting large organizations with a user-base on global scales. I have taught at Johns Hopkins University, Whiting School of Engineering since 2002 the following classes:

- Introduction to Systems Engineering
- Systems Test & Evaluation
- Project Management
- Management of Systems Project
- Technical Group Management
- Technical Personnel Management
- Technical Quality Management

Awards

- The 2014 InfoWorld Technology Leadership award for IT Management and Innovation <http://www.infoworld.com/t/it-management/tech-done-right-the-2014-infoworld-technology-leadership-awards-243471>
- The 2014 ACT-IAC awards for two programs, IRS Convergence project, and IRS Virtual Service Delivery
- National Weather Service Commissioners Award for Program Excellence
- Department of Commerce Hammer Award
- Department of Commerce Gold Medal